

# The Platform That is Revolutionizing Wealth Management

#### How It All Began

In 2009, Rob Mallernee founded Eton Advisors, a highly-successful multi-family office. He immediately saw the challenges and shortfalls of wealth management technology.

He identified the issues that plagued family office firms, such as disconnected data models, insufficient security and the time-consuming effort required for operational management of the family office.

Convinced he knew a better way, he and his team slowly built a new and improved technology foundation for family offices. In 2015, the solution that will change the wealth management world was launched as AtlasFive. This platform is the foundation of Eton Solutions which was created in 2016.

### **Company Data**



Industry leading platform, Azure based infrastructure & security



Implementation & Support 40 People



Services 26 People



IT/Engineering 25 People



Research & Development 20 People



Management; Sales & Marketing; Admin 20 People



# **Market Acceptance**

# **Platform Evolution**

	2009	Rob Mallernee opens ETON Advisors. Evaluation of the market for suitable technology to operate the business finds many problems
	2010	A core element of the platform, a Single-Entity-Based Data Model, designed and built
ETON Advisors MFO uses the platform for clients	2011	Investment Peformance and Reporting module goes-live
	2012 2014	Broadened functionality of the system, industry expert evaluation
	2015	Veteran software development team is hired
	2016	Eton Solutions is launched as stand-alone firm helmed by an experienced management team
As a start-up company, won our initial RFP opportunity, a broad industry-wide RFP for a very large single family office conducted by a major consultancy firm.	2017	Driven by client requests, platform functionality is enhanced.
Attracted initial clients through client referrals, with no formal marketing	2018	Launch of Global Tech Center, implementation and client services initiatives
A Big 4 accounting firm as a client and first international client	2019	Rebranding of platform to AtlasFive and significant platform upgrades
One of the largest SFOs in the world, one of the Top 5 investment banks and more than \$300B of assets tracked on the platform	2020	Significant enhancement around platform tecnological and operational infrastructure, platform capabilities and multi-dimensional bank level security