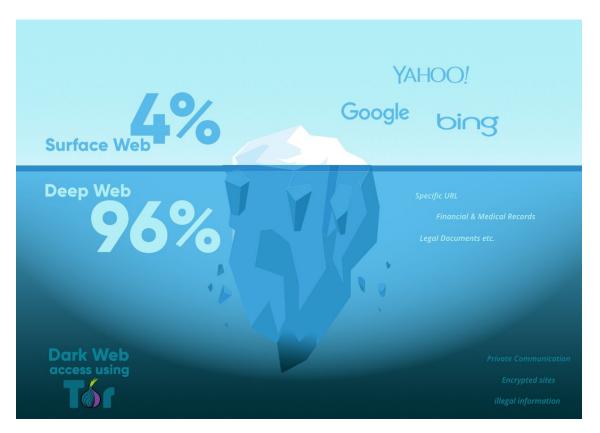
† FLASHPOINT Threat Intelligence Services

The Surface, Deep, and Dark Webs



Most criminal activity requires a way to securely communicate or transact. The Internet provides a variety of avenues:

- Surface web forums supporting anonymity (e.g. 4Chan)
- Deep web forums requiring accounts
- Dark web marketplaces

Deep and dark webs are not indexed by search engines!

Transactions are handled via cryptocurrency

Critical sources of intelligence for a variety of criminal activity

Often requires sensitive access and placement via relationship building

Flashpoint Solutions



FLASHPOINT INTELLIGENCE PLATFORM

Grants access to our archive of finished intelligence reports, data from illicit communities, chat services platforms, open web and technical data in a single, finished intelligence experience



Compromised Credentials Monitoring - Enterprise



Compromised Credentials Monitoring - Customer



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Compromised Credentials Monitoring - Data Package



Data Exposure Alerting

- Tailored Reporting Service
- Threat Response and Readiness



Payment and Credit Card Fraud Mitigation



Takedown Management



Managed Intelligence

Alerting



Extortion Monitoring Service



Request for Information (RFI)

Flashpoint Intelligence Impact Highlights from 2022



FLASHPOINT's combined human expertise, access to closed illicit communities, and proprietary data protected people, assets, and resources of our customers.

- A financial services customer detected more than \$4M in illicitly marketed assets, including checks and compromised accounts, using OCR capabilities
- A customer relied on Flashpoint's ransomware dashboard to regularly save them hours of time each week while supporting executive briefings
- During the month of June, a customer received 125 actionable alerts which equated to over \$15M in potentially averted losses

- An automated alert provided information to a customer that enabled their team to identify a threat actor's specific operations, saving them over \$5M.
- Flashpoint customers saved over 8K hours with Flashpoint Request for Information (RFI) custom analyst research intelligence.

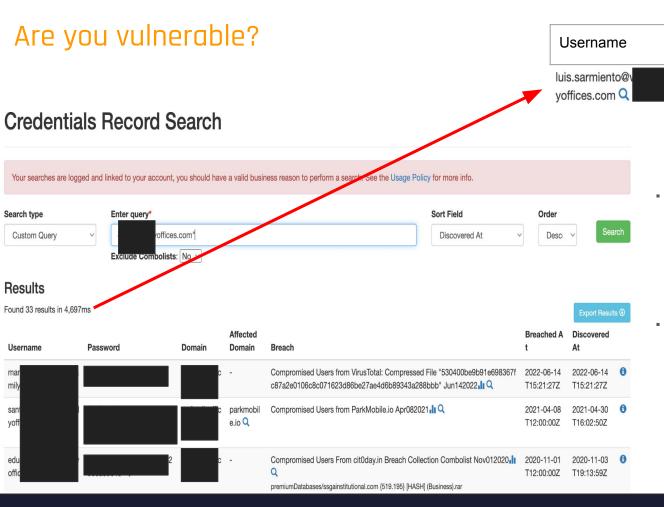
Introducing the Threat Readiness and Response (TR2) Subscription



When an organization is targeted by ransomware or cyber extortion, it must quickly determine the extent of the attack, determine the response plan, and mitigate the impact. Flashpoint Professional Services offers a Threat Response & Readiness subscription that helps companies prepare for, as well as, quickly assess and respond to a ransomware or other cyber extortion attack.

Top Access Vectors

TIME TO COMPLETE	STAGE	PROCESS	
Continuous Internet Scans	1	Gain Access	
4 - 48 hours	2	Move Laterally	<u>Top Access Vectors</u> 1. Credentials / Phishing 2. Brute Force RDP 3. Unpatched Vulnerabilities
	3	Steal Data (Optional)	
	4	Encrypt Systems (Speed)	
2 days - 3 weeks	5	Ransom Note & Negotiation	
Variable	6	Payment Decision	
+6 months	7	Data Extortion & Ongoing Exposure	



OSINT searches confirm that Luis Carlos Sarmiento is the son of Colombia's wealthiest citizen, Luis Carlos Sarmiento Angulo Formerly employed at wealth management office

Password

TR2: READINESS

- Combating Cyber Extortion Workshop: The workshop educates customer teams on the evolution of ransomware, attack vectors, profiles of attackers, cryptocurrency and issues related to payments, and other details relevant to the customer organization or vertical. (Duration- 1 to 2 hours)
- Tabletop Exercises: The exercises will bring together critical stakeholders to discuss simulated scenarios, assess the efficacy of current plans, ensure clarification on roles and responsibilities, and improve coordination to help better mitigate future attacks. (Duration 2-3 hours)



TR2: RESPONSE

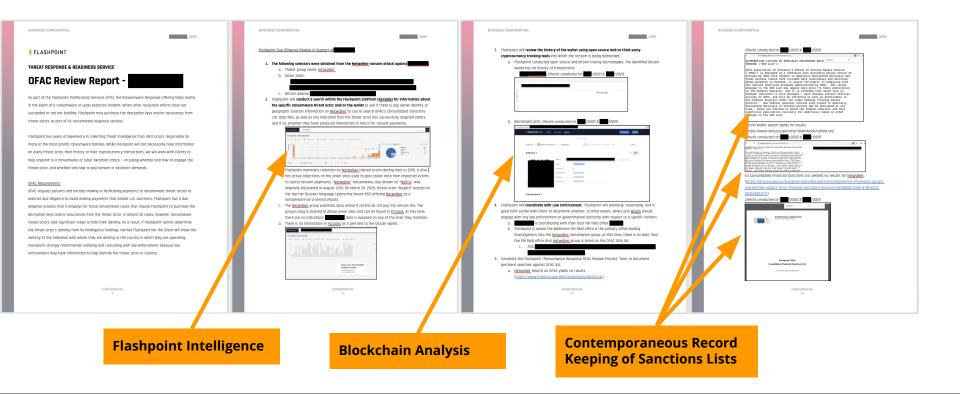
- **Threat Actor Research:** Utilizing Flashpoint's experience navigating illicit online communities, Flashpoint will provide victim with available intelligence concerning the credibility of the threat actor's claims as well as their known tactics, techniques and procedures (TTPs).
- **Threat Actor Engagement:** Closely coordinated with victim, Flashpoint will manage and undertake all communications, interactions and negotiations with the threat actor.
- **Transaction:** Upon specific direction from and close coordination with victim, Flashpoint may deliver to the threat actor a ransom or other cyber extortion payment(s).
- **Delivery:** Securely provide to victim, any data, tool, or other information gathered as a result of the engagement with the threat actor.
- **Documentation:** Flashpoint will provide documentation of communications with the threat actor to include any payments made on the behalf of the victim.
- **Monitoring:** Flashpoint will conduct monitoring within Flashpoint's platform, containing expansive illicit online communities datasets, during and after the response.



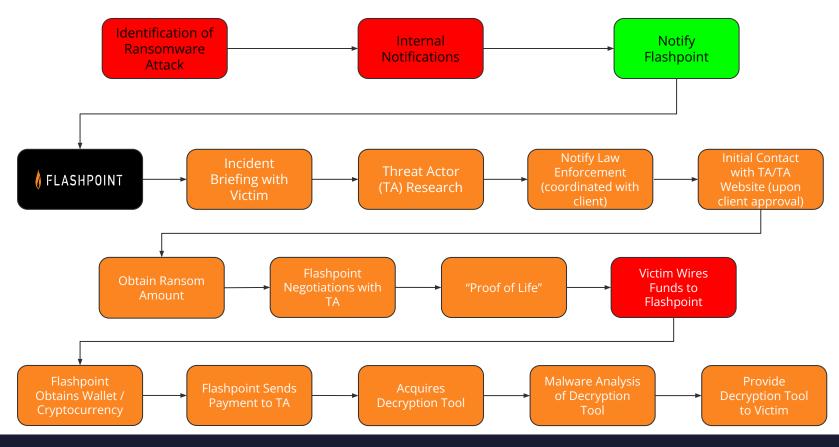


OFAC Compliance Report Example

*Completed Prior to Any Payment



Extortion Workflow Process





TR2: Key Benefits

- Develop contingencies in the event of an attack, including establishing a process to ensure payments can be made securely and quickly.
- Prepare in advance of an incident with training and education, and assist in rapidly acquiring cryptocurrency in the event of an immediate attack.
- Access to Flashpoint subject-matter experts (SMEs), providing the necessary intelligence to support a number of critical assessments, starting with the determination of whether an attack is a legitimate ransomware or extortion situation.
- Monitoring within Flashpoint's expansive datasets for any discussions about the attack and leak of victim's data.

FLASHPOINT
Questions?

FLASHPOINT

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